

Single Family Residential				
January 2009				
City/Area	County	New Listings	Current Inventory	Closed Sales
Adult Village	Santa Cruz	2	10	2
Aptos	Santa Cruz	11	38	3
Capitola	Santa Cruz	11	31	3
East Santa Cruz County	Santa Cruz	35	130	14
Los Gatos Mtns	Santa Clara	9	24	1
Rio Del Mar / Seascape	Santa Cruz	14	63	2
San Lorenzo Valley	Santa Cruz	26	135	10
Santa Cruz	Santa Cruz	45	191	15
Scotts Valley	Santa Cruz	20	75	2
Seacliff	Santa Cruz	5	11	2
Soquel	Santa Cruz	10	44	6
Watsonville	Santa Cruz	41	173	18
West Santa Cruz County	Santa Cruz	6	24	2
Summary		235	949	80
Common Interest Development				
January 2009				
City/Area	County	New Listings	Current Inventory	Closed Sales
Aptos	Santa Cruz	0	9	1
Capitola	Santa Cruz	4	18	1
East Santa Cruz County	Santa Cruz	3	24	0
Rio Del Mar / Seascape	Santa Cruz	6	17	1
Santa Cruz	Santa Cruz	39	91	2
Scotts Valley	Santa Cruz	0	10	4
Soquel	Santa Cruz	2	7	1
Watsonville	Santa Cruz	17	66	11
Summary		71	242	21

Average DOM	Average CDOM	Average Sales Price	Median Sales Price	% LP Rec'd
23	23	205,950	205,950	94.60
169	169	562,666	557,000	94.94
159	225	1,355,000	550,000	84.51
74	99	461,941	330,025	95.28
201	201	432,250	432,250	100.0
92	92	573,250	573,250	94.52
80	80	429,990	377,500	97.88
90	103	692,454	575,000	94.15
104	104	489,500	489,500	90.82
190	270	525,000	525,000	97.77
60	89	642,666	562,500	96.35
51	71	292,804	297,500	97.22
154	154	951,000	951,000	95.34
85	102	524,437	- -	94.46

Average DOM	Average CDOM	Average Sales Price	Median Sales Price	% LP Rec'd
0	226	329,950	329,950	97.06
11	11	274,900	274,900	100.0
0	0	0	0	.0
127	127	500,000	500,000	90.91
43	43	575,000	575,000	99.14
28	28	384,000	348,500	97.62
29	29	385,000	385,000	90.59
63	140	206,527	214,300	98.43
50	101	307,030	- -	97.23

Total Sales Volume		
411,900		
1,688,000		
4,065,000		
6,467,176		
432,250		
1,146,500		
4,299,900		
10,386,820		
979,000		
1,050,000		
3,856,000		
5,270,472		
1,902,000		
41,955,018		

Total Sales Volume		
329,950		
274,900		
0		
500,000		
1,150,000		
1,536,000		
385,000		
2,271,800		
6,447,650		