

Single Family Residential										
January 2010										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Adult Village	Santa Cruz	1	11	3	66	232,000	225,000	96.26	696,000	
Aptos	Santa Cruz	11	41	6	57	650,166	592,500	93.96	3,901,000	
Capitola	Santa Cruz	6	14	3	85	551,666	550,000	94.19	1,655,000	
East Santa Cruz County	Santa Cruz	27	78	10	62	601,500	310,000	96.55	6,015,000	
Los Gatos Mtns	Santa Clara	10	36	3	49	544,966	465,000	102.90	1,634,900	
Rio Del Mar / Seascap	Santa Cruz	20	63	5	113	731,000	745,000	94.52	3,655,000	
San Lorenzo Valley	Santa Cruz	28	107	20	89	331,295	322,500	99.38	6,625,900	
Santa Cruz	Santa Cruz	45	130	18	64	667,375	617,500	96.79	12,012,750	
Scotts Valley	Santa Cruz	16	69	10	187	911,700	672,500	109.73	9,117,000	
Seacliff	Santa Cruz	7	24	3	77	1,135,000	740,000	93.83	3,405,000	
Soquel	Santa Cruz	14	39	3	77	687,000	675,000	101.08	2,061,000	
Watsonville	Santa Cruz	19	52	12	103	290,625	277,500	102.55	3,487,500	
West Santa Cruz County	Santa Cruz	6	17	1	173	906,000	906,000	95.47	906,000	
Summary		210	681	97	91	568,784	-&nbsp;nbsp;nbsp;-	99.07	55,172,050	
Common Interest Development										
January 2010										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Aptos	Santa Cruz	4	5	1	44	315,000	315,000	102.61	315,000	
Capitola	Santa Cruz	8	23	1	167	800,000	800,000	74.42	800,000	
East Santa Cruz County	Santa Cruz	2	30	2	182	457,500	457,500	92.89	915,000	
Rio Del Mar / Seascap	Santa Cruz	3	21	4	161	515,625	512,500	97.15	2,062,500	
San Lorenzo Valley	Santa Cruz	1	6	1	541	250,000	250,000	100.0	250,000	
Santa Cruz	Santa Cruz	15	73	4	91	393,500	395,000	95.40	1,574,000	
Scotts Valley	Santa Cruz	6	10	0	0	0	0	.0	0	
Seacliff	Santa Cruz	1	4	0	0	0	0	.0	0	
Soquel	Santa Cruz	4	9	2	66	320,000	320,000	98.69	640,000	
Watsonville	Santa Cruz	10	31	7	91	191,357	180,000	103.66	1,339,500	
Summary		54	212	22	131	358,909	-&nbsp;nbsp;nbsp;-	95.17	7,896,000	