

Single Family Residential										
January 2013										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Adult Village	Santa Cruz	2	4	3	59	239,666	275,000	96.65	719,000	
Aptos	Santa Cruz	13	32	4	138	665,875	656,750	97.82	2,663,500	
Capitola	Santa Cruz	6	14	0	0	0	0	.0	0	
East of Highway 17	Santa Cruz	1	1	0	0	0	0	.0	0	
East Santa Cruz County	Santa Cruz	14	61	14	100	480,892	425,000	97.28	6,732,500	
Los Gatos Mtns	Santa Clara	9	23	5	75	863,840	619,000	95.64	4,319,200	
Rio Del Mar / Seascape	Santa Cruz	10	38	8	61	790,695	567,500	97.80	6,325,565	
San Lorenzo Valley	Santa Cruz	20	74	16	57	336,625	310,000	97.84	5,386,000	
Santa Cruz	Santa Cruz	35	96	22	38	756,904	570,000	97.90	16,651,900	
Scotts Valley	Santa Cruz	18	46	11	112	591,181	540,000	97.60	6,503,000	
Seacliff	Santa Cruz	1	7	3	35	550,333	501,000	97.42	1,651,000	
Soquel	Santa Cruz	2	17	5	75	640,380	530,000	97.53	3,201,900	
Watsonville	Santa Cruz	12	38	13	56	323,773	335,000	98.90	4,209,050	
West Santa Cruz County	Santa Cruz	2	6	1	33	372,000	372,000	86.51	372,000	
Summary		145	457	105	69	559,377	- nbsp;nbsp;-	97.75	58,734,615	
Common Interest Development										
January 2013										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Aptos	Santa Cruz	5	10	0	0	0	0	.0	0	
Capitola	Santa Cruz	7	18	3	23	290,333	245,000	105.46	871,000	
East Santa Cruz County	Santa Cruz	2	22	0	0	0	0	.0	0	
Rio Del Mar / Seascape	Santa Cruz	5	26	2	229	452,500	452,500	95.98	905,000	
San Lorenzo Valley	Santa Cruz	0	1	1	41	247,500	247,500	98.02	247,500	
Santa Cruz	Santa Cruz	14	38	6	90	416,909	365,727	99.94	2,501,454	
Scotts Valley	Santa Cruz	3	6	1	13	250,000	250,000	96.19	250,000	
Seacliff	Santa Cruz	1	21	0	0	0	0	.0	0	
Soquel	Santa Cruz	0	2	1	82	270,000	270,000	117.90	270,000	
Watsonville	Santa Cruz	6	12	4	161	233,250	235,000	103.78	933,000	
Summary		43	156	18	103	332,108	- nbsp;nbsp;-	101.01	5,977,954	