

Single Family Residential									
January 2014									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	8	12	2	92	286,500	286,500	97.28	573,000
Aptos	Santa Cruz	12	28	4	61	712,462	707,425	99.13	2,849,850
Capitola	Santa Cruz	8	16	3	75	631,633	610,000	97.98	1,894,900
East Santa Cruz County	Santa Cruz	13	51	15	50	436,866	405,000	98.49	6,553,000
Los Gatos Mtns	Santa Clara	13	25	5	123	1,250,900	1,147,500	95.89	6,254,500
Rio Del Mar / Seascapes	Santa Cruz	17	48	12	69	1,248,541	981,000	95.21	14,982,500
San Lorenzo Valley	Santa Cruz	29	60	20	84	380,937	386,500	98.45	7,618,750
Santa Cruz	Santa Cruz	29	81	23	71	920,832	715,000	97.32	21,179,150
Scotts Valley	Santa Cruz	14	40	11	36	791,772	754,000	98.92	8,709,500
Seacliff	Santa Cruz	0	6	5	103	1,110,600	559,000	90.25	5,553,000
Soquel	Santa Cruz	4	13	8	66	809,800	640,500	97.68	6,478,400
Watsonville	Santa Cruz	13	29	7	48	358,792	330,000	101.79	2,511,550
West Santa Cruz County	Santa Cruz	4	7	4	44	1,047,500	777,500	102.45	4,190,000
Summary		164	416	119	68	750,824	- -	97.16	89,348,100
Common Interest Development									
January 2014									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	3	6	3	84	536,166	489,000	101.58	1,608,500
Capitola	Santa Cruz	5	12	3	115	289,166	286,500	98.64	867,500
East Santa Cruz County	Santa Cruz	3	14	2	65	727,500	727,500	93.87	1,455,000
Rio Del Mar / Seascapes	Santa Cruz	3	18	0	0	0	0	.0	0
San Lorenzo Valley	Santa Cruz	1	1	1	149	167,900	167,900	100.0	167,900
Santa Cruz	Santa Cruz	16	41	9	80	419,333	425,000	95.93	3,774,000
Scotts Valley	Santa Cruz	3	2	2	36	387,500	387,500	99.49	775,000
Seacliff	Santa Cruz	3	1	1	1	396,500	396,500	90.32	396,500
Soquel	Santa Cruz	0	3	1	129	315,000	315,000	100.0	315,000
Watsonville	Santa Cruz	3	7	4	52	249,000	227,500	98.39	996,000
Summary		40	105	26	77	398,284	- -	97.46	10,355,400