

Single Family Residential										
February 2012										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Adult Village	Santa Cruz	3	10	0	0	0	0	.0	0	
Aptos	Santa Cruz	13	45	6	98	609,500	520,000	98.36	3,657,000	
Capitola	Santa Cruz	13	36	4	124	673,500	625,000	96.46	2,694,000	
East of Highway 17	Santa Cruz	1	7	0	0	0	0	.0	0	
East Santa Cruz County	Santa Cruz	15	84	11	91	664,418	670,000	94.62	7,308,600	
Los Gatos Mtns	Santa Clara	10	36	8	98	601,375	619,000	95.63	4,811,000	
Rio Del Mar / Seascapes	Santa Cruz	15	60	6	75	770,133	542,500	97.03	4,620,800	
San Lorenzo Valley	Santa Cruz	30	103	19	154	251,471	176,900	96.09	4,777,950	
Santa Cruz	Santa Cruz	50	143	36	115	571,193	520,000	97.53	20,562,963	
Scotts Valley	Santa Cruz	22	79	9	74	659,500	756,500	100.74	5,935,500	
Seacliff	Santa Cruz	4	12	3	79	525,000	570,000	97.35	1,575,000	
Soquel	Santa Cruz	11	40	8	72	656,087	670,000	99.12	5,248,700	
Watsonville	Santa Cruz	26	92	15	142	306,331	296,950	97.83	4,594,968	
West Santa Cruz County	Santa Cruz	6	14	1	109	1,587,330	1,587,330	88.43	1,587,330	
Summary		219	761	126	112	534,712	- -	96.69	67,373,811	
Common Interest Development										
February 2012										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Aptos	Santa Cruz	1	4	2	49	319,000	319,000	100.65	638,000	
Capitola	Santa Cruz	3	23	3	95	223,000	215,000	104.69	669,000	
East Santa Cruz County	Santa Cruz	4	29	0	0	0	0	.0	0	
Rio Del Mar / Seascapes	Santa Cruz	5	30	0	0	0	0	.0	0	
San Lorenzo Valley	Santa Cruz	2	5	1	89	175,000	175,000	97.49	175,000	
Santa Cruz	Santa Cruz	21	73	11	122	269,922	249,900	96.33	2,969,150	
Scotts Valley	Santa Cruz	1	9	2	19	232,000	232,000	92.82	464,000	
Seacliff	Santa Cruz	2	25	1	133	345,000	345,000	75.16	345,000	
Soquel	Santa Cruz	5	12	4	122	275,875	249,250	100.97	1,103,500	
Watsonville	Santa Cruz	9	28	5	105	181,920	172,000	96.53	909,600	
Summary		53	238	29	103	250,801	- -	96.08	7,273,250	