

Single Family Residential									
February 2013									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	0	4	2	17	194,750	194,750	97.64	389,500
Aptos	Santa Cruz	17	38	8	65	615,775	668,100	98.80	4,926,200
Capitola	Santa Cruz	8	14	6	28	579,083	544,250	97.04	3,474,500
East Santa Cruz County	Santa Cruz	17	64	17	88	442,170	300,000	96.61	7,516,900
Los Gatos Mtns	Santa Clara	12	31	0	0	0	0	.0	0
Rio Del Mar / Seascapes	Santa Cruz	18	41	7	120	850,172	889,000	98.88	5,951,210
San Lorenzo Valley	Santa Cruz	36	80	19	57	305,303	300,000	97.17	5,800,775
Santa Cruz	Santa Cruz	32	87	24	69	718,600	577,500	98.88	16,527,810
Scotts Valley	Santa Cruz	15	43	15	71	620,319	630,000	100.19	9,304,799
Seacliff	Santa Cruz	5	11	0	0	0	0	.0	0
Soquel	Santa Cruz	9	22	6	85	820,791	644,500	96.68	4,924,750
Watsonville	Santa Cruz	14	32	15	21	325,186	325,000	102.65	4,877,800
West Santa Cruz County	Santa Cruz	4	7	1	52	750,000	750,000	100.0	750,000
Summary		187	474	120	64	541,548	- -	98.65	64,444,244
Common Interest Development									
February 2013									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	4	6	8	37	462,107	464,430	98.50	3,696,861
Capitola	Santa Cruz	2	14	6	112	336,333	336,500	100.15	2,018,000
East Santa Cruz County	Santa Cruz	6	23	2	156	715,500	715,500	89.55	1,431,000
Rio Del Mar / Seascapes	Santa Cruz	10	27	5	192	476,300	410,000	99.77	2,381,500
San Lorenzo Valley	Santa Cruz	1	1	1	71	173,200	173,200	99.26	173,200
Santa Cruz	Santa Cruz	13	40	9	62	363,555	350,000	99.83	3,272,000
Scotts Valley	Santa Cruz	6	9	2	35	325,000	325,000	95.03	650,000
Seacliff	Santa Cruz	0	20	1	40	507,500	507,500	94.86	507,500
Soquel	Santa Cruz	3	4	1	353	389,500	389,500	97.62	389,500
Watsonville	Santa Cruz	2	11	3	44	216,666	200,000	99.40	650,000
Summary		47	155	38	91	399,198	- -	98.01	15,169,561