

Single Family Residential									
March 2011									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	4	14	1	40	163,000	163,000	95.91	163,000
Aptos	Santa Cruz	11	44	7	113	669,571	495,000	99.16	4,687,000
Capitola	Santa Cruz	4	24	6	95	618,566	548,750	96.73	3,711,400
East Santa Cruz County	Santa Cruz	26	99	14	80	355,553	275,000	99.86	4,977,750
Los Gatos Mtns	Santa Clara	12	41	11	199	704,400	580,000	93.29	7,748,400
Rio Del Mar / Seascapes	Santa Cruz	24	71	10	129	672,250	719,500	99.28	6,722,500
San Lorenzo Valley	Santa Cruz	41	128	34	99	305,651	270,000	98.71	10,392,166
Santa Cruz	Santa Cruz	62	198	36	128	756,326	555,227	95.17	27,227,755
Scotts Valley	Santa Cruz	25	94	14	128	609,564	585,000	96.10	8,533,900
Seacliff	Santa Cruz	2	16	4	76	519,750	495,000	95.64	2,079,000
Soquel	Santa Cruz	18	44	6	166	466,666	415,000	98.20	2,800,000
Watsonville	Santa Cruz	23	79	16	73	228,956	228,956	98.73	3,810,463
West Santa Cruz County	Santa Cruz	8	17	5	289	827,020	568,500	89.45	4,135,100
Summary		260	869	164	120	530,417	- :-	96.31	86,988,434
Common Interest Development									
March 2011									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	4	8	1	183	212,500	212,500	96.63	212,500
Capitola	Santa Cruz	2	15	4	143	360,500	311,500	96.65	1,442,000
East Santa Cruz County	Santa Cruz	4	33	2	498	676,000	676,000	91.97	1,352,000
Rio Del Mar / Seascapes	Santa Cruz	7	34	2	116	438,000	438,000	92.80	876,000
San Lorenzo Valley	Santa Cruz	2	6	0	0	0	0	.0	0
Santa Cruz	Santa Cruz	19	78	6	66	316,150	270,950	94.07	1,896,900
Scotts Valley	Santa Cruz	6	17	3	98	272,466	254,900	98.26	817,400
Seacliff	Santa Cruz	0	25	1	75	301,729	301,729	88.77	301,729
Soquel	Santa Cruz	5	12	3	116	272,566	285,000	96.45	817,700
Watsonville	Santa Cruz	9	38	7	79	179,914	170,000	98.47	1,259,400
Summary		58	266	29	126	309,504	- :-	95.07	8,975,629