

Single Family Residential										
April 2011										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Adult Village	Santa Cruz	3	11	6	127	197,750	191,000	95.92	1,186,500	
Aptos	Santa Cruz	11	48	4	145	498,000	516,000	88.54	1,992,000	
Capitola	Santa Cruz	8	27	4	60	576,875	604,250	94.73	2,307,500	
East of Highway 17	Santa Cruz	1	1	0	0	0	0	.0	0	
East Santa Cruz County	Santa Cruz	20	102	13	114	383,415	290,000	101.87	4,984,400	
Los Gatos Mins	Santa Clara	9	44	3	120	758,333	750,000	93.31	2,275,000	
Rio Del Mar / Seascape	Santa Cruz	15	68	13	117	754,134	735,000	97.36	9,803,750	
San Lorenzo Valley	Santa Cruz	40	139	26	65	326,560	331,000	95.91	8,490,561	
Santa Cruz	Santa Cruz	75	224	36	106	683,708	613,000	95.26	24,613,520	
Scotts Valley	Santa Cruz	19	93	10	78	670,850	656,500	93.59	6,708,500	
Seacliff	Santa Cruz	9	22	3	139	617,000	491,000	96.26	1,851,000	
Soquel	Santa Cruz	16	51	3	89	423,666	436,000	95.72	1,271,000	
Watsonville	Santa Cruz	22	70	17	107	291,588	320,000	97.42	4,957,000	
West Santa Cruz County	Santa Cruz	6	23	1	8	405,000	405,000	101.38	405,000	
Summary		254	923	139	99	509,681	- -	95.85	70,845,731	
Common Interest Development										
April 2011										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Aptos	Santa Cruz	0	6	2	67	274,750	274,750	98.14	549,500	
Capitola	Santa Cruz	7	19	5	19	351,080	271,500	99.41	1,755,400	
East Santa Cruz County	Santa Cruz	2	29	0	0	0	0	.0	0	
Rio Del Mar / Seascape	Santa Cruz	10	38	2	155	447,500	447,500	96.34	895,000	
San Lorenzo Valley	Santa Cruz	3	8	0	0	0	0	.0	0	
Santa Cruz	Santa Cruz	23	86	10	45	395,245	351,500	95.59	3,952,450	
Scotts Valley	Santa Cruz	4	15	4	94	344,975	347,450	99.0	1,379,900	
Seacliff	Santa Cruz	0	24	1	57	305,000	305,000	85.70	305,000	
Soquel	Santa Cruz	5	12	2	33	281,750	281,750	97.16	563,500	
Watsonville	Santa Cruz	10	38	9	67	201,846	200,000	100.18	1,816,615	
Summary		64	275	35	60	320,496	- -	97.36	11,217,365	