

Single Family Residential										
April 2012										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Adult Village	Santa Cruz	3	9	2	8	193,500	193,500	96.51	387,000	
Aptos	Santa Cruz	11	40	9	41	520,191	495,000	97.67	4,681,724	
Capitola	Santa Cruz	7	24	8	91	572,562	483,250	96.11	4,580,500	
East of Highway 17	Santa Cruz	0	4	3	17	643,333	710,000	104.95	1,930,000	
East Santa Cruz County	Santa Cruz	30	91	17	80	528,519	355,000	95.53	8,984,826	
Los Gatos Mtns	Santa Clara	12	44	4	195	589,750	662,500	95.78	2,359,000	
Rio Del Mar / Seascape	Santa Cruz	14	62	8	137	772,481	550,875	97.55	6,179,850	
San Lorenzo Valley	Santa Cruz	37	116	19	86	311,118	325,000	98.71	5,911,249	
Santa Cruz	Santa Cruz	54	171	32	85	580,197	536,158	98.59	18,566,316	
Scotts Valley	Santa Cruz	38	85	20	49	683,973	600,981	100.01	13,679,462	
Seacliff	Santa Cruz	6	17	1	23	773,250	773,250	96.78	773,250	
Soquel	Santa Cruz	12	48	10	85	581,600	590,000	99.15	5,816,000	
Watsonville	Santa Cruz	24	75	20	56	295,809	303,394	99.64	5,916,188	
West Santa Cruz County	Santa Cruz	3	15	0	0	0	0	.0	0	
Summary		251	801	153	77	521,342	- nbsp;nbsp;-	98.26	79,765,365	
Common Interest Development										
April 2012										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Aptos	Santa Cruz	1	3	2	29	369,500	369,500	96.11	739,000	
Capitola	Santa Cruz	6	24	4	206	327,000	325,000	95.55	1,308,000	
East Santa Cruz County	Santa Cruz	5	32	4	295	337,125	359,000	95.44	1,348,500	
Rio Del Mar / Seascape	Santa Cruz	8	34	3	193	612,000	623,000	92.40	1,836,000	
San Lorenzo Valley	Santa Cruz	2	4	3	159	160,058	174,174	97.28	480,174	
Santa Cruz	Santa Cruz	23	77	17	44	308,700	298,000	98.33	5,247,900	
Scotts Valley	Santa Cruz	4	9	4	143	283,750	282,500	104.27	1,135,000	
Soquel	Santa Cruz	2	11	3	48	360,000	340,000	96.51	1,080,000	
Watsonville	Santa Cruz	11	28	5	32	189,400	205,000	100.19	947,000	
Summary		62	222	45	105	313,812	- nbsp;nbsp;-	97.24	14,121,574	