

Single Family Residential									
April 2014									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	4	12	2	6	314,000	314,000	97.67	628,000
Aptos	Santa Cruz	18	36	13	68	574,687	555,000	100.41	7,470,942
Capitola	Santa Cruz	11	24	6	28	783,133	757,500	108.22	4,698,800
East Santa Cruz County	Santa Cruz	21	62	13	165	586,365	498,750	98.13	7,622,750
Los Gatos Mtns	Santa Clara	19	40	5	76	870,955	905,775	96.54	4,354,775
Rio Del Mar / Seascapes	Santa Cruz	20	57	17	43	1,141,187	810,000	96.87	18,259,000
San Lorenzo Valley	Santa Cruz	43	83	28	31	415,321	397,500	99.40	11,629,000
Santa Cruz	Santa Cruz	63	115	37	43	860,471	729,000	97.19	31,837,450
Scotts Valley	Santa Cruz	27	60	8	32	852,875	759,000	99.07	6,823,000
Seacliff	Santa Cruz	2	6	2	8	961,250	961,250	101.83	1,922,500
Soquel	Santa Cruz	18	29	11	45	707,045	665,000	104.26	7,777,500
Watsonville	Santa Cruz	14	33	7	22	429,357	420,000	102.20	3,005,500
West Santa Cruz County	Santa Cruz	6	14	1	11	465,000	465,000	86.92	465,000
Summary		266	571	150	51	714,726	- -	98.84	106,494,217
Common Interest Development									
April 2014									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	7	8	3	26	545,000	631,000	98.91	1,635,000
Capitola	Santa Cruz	4	8	4	46	635,500	487,000	97.62	2,542,000
East Santa Cruz County	Santa Cruz	3	17	1	6	279,000	279,000	100.0	279,000
Rio Del Mar / Seascapes	Santa Cruz	8	25	8	56	627,750	651,500	97.85	5,022,000
San Lorenzo Valley	Santa Cruz	2	2	2	16	273,000	273,000	103.02	546,000
Santa Cruz	Santa Cruz	18	47	15	43	461,491	413,500	98.09	6,922,375
Scotts Valley	Santa Cruz	4	3	7	9	470,928	485,000	101.62	3,296,501
Seacliff	Santa Cruz	1	0	4	12	491,250	487,500	100.26	1,965,000
Soquel	Santa Cruz	3	4	0	0	0	0	.0	0
Watsonville	Santa Cruz	4	6	3	55	243,666	245,000	98.12	731,000
Summary		54	120	47	36	488,061	- -	98.77	22,938,876