

Single Family Residential									
May 2012									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	4	8	5	119	218,800	212,500	96.61	1,094,000
Aptos	Santa Cruz	9	42	9	99	610,450	724,500	97.99	5,494,050
Capitola	Santa Cruz	4	20	7	78	675,857	598,000	98.93	4,731,000
East of Highway 17	Santa Cruz	0	2	2	241	457,500	457,500	95.32	915,000
East Santa Cruz County	Santa Cruz	35	105	13	39	500,314	485,000	98.13	6,504,087
Los Gatos Mtns	Santa Clara	13	40	16	87	687,187	600,000	100.0	10,995,000
Rio Del Mar / Seascapes	Santa Cruz	30	78	17	79	797,670	675,860	98.25	13,560,394
San Lorenzo Valley	Santa Cruz	36	121	28	71	368,971	363,000	98.87	10,331,200
Santa Cruz	Santa Cruz	61	164	47	50	642,029	560,000	99.12	30,175,400
Scotts Valley	Santa Cruz	33	87	21	89	697,636	680,000	96.31	14,650,358
Seacliff	Santa Cruz	10	20	8	56	504,025	547,250	95.90	4,032,200
Soquel	Santa Cruz	9	44	11	60	647,190	621,000	95.89	7,119,099
Watsonville	Santa Cruz	15	65	28	77	274,442	280,500	98.12	7,684,400
West Santa Cruz County	Santa Cruz	5	18	3	131	522,291	485,000	98.49	1,566,875
Summary		264	814	215	73	552,804	-&nbsp;nbsp;nbsp;-	98.17	118,853,063
Common Interest Development									
May 2012									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Capitola	Santa Cruz	8	24	9	48	315,266	251,000	98.17	2,837,400
East Santa Cruz County	Santa Cruz	1	27	3	319	569,166	629,500	95.66	1,707,500
Rio Del Mar / Seascapes	Santa Cruz	5	37	2	48	395,000	395,000	96.58	790,000
San Lorenzo Valley	Santa Cruz	2	6	0	0	0	0	.0	0
Santa Cruz	Santa Cruz	25	83	20	64	342,014	337,500	98.71	6,840,299
Scotts Valley	Santa Cruz	4	8	2	83	287,500	287,500	97.96	575,000
Seacliff	Santa Cruz	0	22	2	134	432,000	432,000	98.18	864,000
Soquel	Santa Cruz	2	8	2	135	302,500	302,500	99.34	605,000
Watsonville	Santa Cruz	4	23	10	63	191,050	207,500	97.10	1,910,500
Summary		51	238	50	82	322,593	-&nbsp;nbsp;nbsp;-	97.75	16,129,699