

Single Family Residential										
June 2012										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Adult Village	Santa Cruz	4	10	2	15	192,500	192,500	96.78	385,000	
Aptos	Santa Cruz	17	47	5	147	470,000	380,000	99.44	2,350,000	
Capitola	Santa Cruz	8	23	5	42	764,000	598,000	95.81	3,820,000	
East of Highway 17	Santa Cruz	1	2	0	0	0	0	.0	0	
East Santa Cruz County	Santa Cruz	26	107	14	58	397,600	361,500	98.39	5,566,400	
Los Gatos Mtns	Santa Clara	13	43	7	41	681,500	750,000	97.69	4,770,500	
Rio Del Mar / Seascapes	Santa Cruz	14	68	14	104	821,532	660,000	97.02	11,501,450	
San Lorenzo Valley	Santa Cruz	49	139	19	138	361,015	320,000	95.86	6,859,288	
Santa Cruz	Santa Cruz	58	171	47	69	568,935	505,000	97.99	26,739,972	
Scotts Valley	Santa Cruz	28	99	14	62	646,642	659,000	98.37	9,053,000	
Seacliff	Santa Cruz	5	19	4	53	498,250	515,000	97.66	1,993,000	
Soquel	Santa Cruz	5	38	10	77	555,880	537,250	100.13	5,558,800	
Watsonville	Santa Cruz	10	55	18	51	282,172	292,500	100.04	5,079,100	
West Santa Cruz County	Santa Cruz	3	20	0	0	0	0	.0	0	
Summary		241	841	159	77	526,267	- nbsp;nbsp;-	98.0	83,676,510	
Common Interest Development										
June 2012										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Aptos	Santa Cruz	3	4	1	24	340,000	340,000	97.42	340,000	
Capitola	Santa Cruz	14	29	9	59	309,500	300,000	100.68	2,785,500	
East Santa Cruz County	Santa Cruz	2	26	2	408	530,000	530,000	94.64	1,060,000	
Rio Del Mar / Seascapes	Santa Cruz	9	45	0	0	0	0	.0	0	
San Lorenzo Valley	Santa Cruz	5	10	1	125	245,000	245,000	89.09	245,000	
Santa Cruz	Santa Cruz	13	72	15	115	312,493	313,000	100.43	4,687,406	
Scotts Valley	Santa Cruz	6	11	5	38	351,219	297,000	97.53	1,756,099	
Seacliff	Santa Cruz	1	23	0	0	0	0	.0	0	
Soquel	Santa Cruz	4	8	2	14	336,500	336,500	98.68	673,000	
Watsonville	Santa Cruz	8	24	5	17	211,470	235,000	99.68	1,057,350	
Summary		65	252	40	88	315,108	- nbsp;nbsp;-	99.19	12,604,355	