

Single Family Residential										
June 2013										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Adult Village	Santa Cruz	2	2	6	34	264,666	271,750	100.48	1,588,000	
Aptos	Santa Cruz	15	36	12	52	754,083	640,000	97.37	9,049,000	
Capitola	Santa Cruz	10	21	6	38	807,741	628,000	100.82	4,846,448	
East Santa Cruz County	Santa Cruz	21	94	20	84	571,382	456,500	98.02	11,427,650	
Los Gatos Mtns	Santa Clara	14	37	13	102	801,461	675,000	96.33	10,419,000	
Rio Del Mar / Seascapes	Santa Cruz	23	69	11	51	986,090	810,000	99.62	10,847,000	
San Lorenzo Valley	Santa Cruz	47	121	27	39	399,116	412,000	100.91	10,776,150	
Santa Cruz	Santa Cruz	58	136	39	60	753,394	641,000	99.52	29,382,382	
Scotts Valley	Santa Cruz	25	54	21	43	794,985	811,000	96.96	16,694,700	
Seacliff	Santa Cruz	4	13	5	54	820,200	545,000	95.26	4,101,000	
Soquel	Santa Cruz	12	31	9	29	698,888	728,000	100.72	6,290,000	
Watsonville	Santa Cruz	11	26	14	26	345,417	324,925	102.44	4,835,850	
West Santa Cruz County	Santa Cruz	5	16	1	14	465,000	465,000	105.71	465,000	
Summary		247	656	184	53	656,098	-&nbsp;nbsp;-	98.81	120,722,180	
Common Interest Development										
June 2013										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Aptos	Santa Cruz	3	5	4	8	455,413	425,913	100.64	1,821,653	
Capitola	Santa Cruz	9	20	10	118	324,340	330,250	100.84	3,243,400	
East Santa Cruz County	Santa Cruz	3	27	2	109	922,500	922,500	96.80	1,845,000	
Rio Del Mar / Seascapes	Santa Cruz	4	31	2	250	777,500	777,500	94.53	1,555,000	
San Lorenzo Valley	Santa Cruz	0	2	1	17	270,000	270,000	94.74	270,000	
Santa Cruz	Santa Cruz	31	56	17	20	414,058	425,000	102.82	7,039,000	
Scotts Valley	Santa Cruz	2	5	8	31	462,561	417,250	101.84	3,700,490	
Seacliff	Santa Cruz	4	16	10	566	338,969	335,750	100.38	3,389,691	
Soquel	Santa Cruz	2	4	1	10	500,000	500,000	104.19	500,000	
Watsonville	Santa Cruz	0	4	4	28	231,250	215,000	99.06	925,000	
Summary		58	170	59	141	411,681	-&nbsp;nbsp;-	100.58	24,289,234	