

Single Family Residential									
August 2010									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	1	15	2	109	215,000	215,000	97.86	430,000
Aptos	Santa Cruz	9	53	14	74	769,560	690,000	97.41	10,773,850
Capitola	Santa Cruz	9	36	7	63	737,428	672,000	97.69	5,162,000
East Santa Cruz County	Santa Cruz	17	104	9	102	356,111	299,000	98.89	3,205,000
Los Gatos Mtns	Santa Clara	13	66	6	120	697,325	552,475	90.68	4,183,950
Rio Del Mar / Seascap	Santa Cruz	11	88	12	97	695,500	624,250	98.02	8,346,000
San Lorenzo Valley	Santa Cruz	49	166	26	83	398,425	426,875	98.23	10,359,060
Santa Cruz	Santa Cruz	62	252	31	57	711,743	619,000	98.80	22,064,050
Scotts Valley	Santa Cruz	30	124	9	64	658,670	631,100	96.43	5,928,035
Seacliff	Santa Cruz	2	15	3	62	659,533	587,000	98.91	1,978,600
Soquel	Santa Cruz	19	63	9	65	659,277	580,000	96.99	5,933,500
Watsonville	Santa Cruz	30	94	21	41	303,928	305,000	99.61	6,382,500
West Santa Cruz County	Santa Cruz	8	34	2	18	348,200	348,200	99.29	696,400
Summary		260	1110	151	70	565,847	- nbsp;nbsp;-	97.77	85,442,945
Common Interest Development									
August 2010									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	1	7	1	158	380,000	380,000	98.04	380,000
Capitola	Santa Cruz	2	21	1	209	210,000	210,000	105.0	210,000
East Santa Cruz County	Santa Cruz	7	34	1	0	970,000	970,000	97.49	970,000
Rio Del Mar / Seascap	Santa Cruz	4	45	2	5	567,500	567,500	95.46	1,135,000
San Lorenzo Valley	Santa Cruz	2	10	1	16	250,000	250,000	94.34	250,000
Santa Cruz	Santa Cruz	13	85	10	57	370,433	342,000	96.37	3,704,330
Scotts Valley	Santa Cruz	2	14	3	31	370,333	389,000	96.96	1,111,000
Soquel	Santa Cruz	5	14	5	108	335,600	332,000	97.34	1,678,000
Watsonville	Santa Cruz	9	34	7	15	234,428	250,000	99.60	1,641,000
Summary		45	264	31	55	357,397	- nbsp;nbsp;-	97.21	11,079,330