

Single Family Residential									
September 2010									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	2	15	1	34	270,000	270,000	87.10	270,000
Aptos	Santa Cruz	18	59	11	150	976,218	689,000	93.15	10,738,400
Capitola	Santa Cruz	6	29	6	130	1,018,333	892,500	93.14	6,110,000
East Santa Cruz County	Santa Cruz	32	108	17	99	896,119	445,000	93.79	15,234,032
Los Gatos Mtns	Santa Clara	15	70	8	75	740,687	796,250	93.54	5,925,500
Rio Del Mar / Seascapes	Santa Cruz	18	89	3	66	627,708	600,000	94.02	1,883,125
San Lorenzo Valley	Santa Cruz	33	168	26	95	360,615	325,000	98.27	9,376,000
Santa Cruz	Santa Cruz	61	249	30	78	768,150	576,500	96.16	23,044,527
Scotts Valley	Santa Cruz	20	120	12	52	895,604	802,500	97.07	10,747,250
Seacliff	Santa Cruz	5	17	1	277	685,000	685,000	98.0	685,000
Soquel	Santa Cruz	6	58	4	146	725,000	750,500	97.42	2,900,000
Watsonville	Santa Cruz	13	75	18	72	290,216	272,500	99.97	5,223,900
West Santa Cruz County	Santa Cruz	6	30	3	131	902,500	832,500	95.41	2,707,500
Summary		235	1087	140	92	677,465	-&nbsp;nbsp;nbsp;-	95.51	94,845,234
Common Interest Development									
September 2010									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	1	8	0	0	0	0	.0	0
Capitola	Santa Cruz	4	20	1	74	1,525,000	1,525,000	89.97	1,525,000
East Santa Cruz County	Santa Cruz	5	35	2	170	597,500	597,500	95.91	1,195,000
Rio Del Mar / Seascapes	Santa Cruz	2	42	4	155	562,063	581,627	96.41	2,248,255
San Lorenzo Valley	Santa Cruz	1	7	1	6	240,000	240,000	102.13	240,000
Santa Cruz	Santa Cruz	13	87	5	86	376,000	360,000	95.82	1,880,000
Scotts Valley	Santa Cruz	3	17	3	68	303,000	299,000	101.36	909,000
Soquel	Santa Cruz	3	16	3	99	337,467	339,903	102.48	1,012,403
Watsonville	Santa Cruz	8	31	9	96	217,444	215,000	99.18	1,957,000
Summary		40	263	28	101	391,666	-&nbsp;nbsp;nbsp;-	96.81	10,966,658