

Single Family Residential										
October 2013										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Adult Village	Santa Cruz	4	8	5	38	298,100	316,000	98.27	1,490,500	
Aptos	Santa Cruz	9	25	6	31	678,666	543,500	97.15	4,072,000	
Capitola	Santa Cruz	5	22	6	42	847,916	788,000	98.0	5,087,500	
East Santa Cruz County	Santa Cruz	20	90	16	72	515,686	470,000	98.66	8,250,976	
Los Gatos Mtns	Santa Clara	11	46	7	46	850,000	730,000	96.37	5,950,000	
Rio Del Mar / Seascapes	Santa Cruz	22	73	12	102	869,168	751,200	98.75	10,430,025	
San Lorenzo Valley	Santa Cruz	29	103	27	49	418,407	400,000	100.44	11,297,000	
Santa Cruz	Santa Cruz	51	128	48	39	804,312	714,500	100.05	38,607,000	
Scotts Valley	Santa Cruz	22	68	22	63	892,981	661,500	96.68	19,645,600	
Seacliff	Santa Cruz	4	11	1	97	715,000	715,000	98.08	715,000	
Soquel	Santa Cruz	11	32	5	23	767,300	749,000	96.94	3,836,500	
Watsonville	Santa Cruz	12	31	6	47	416,166	387,000	100.62	2,497,000	
West Santa Cruz County	Santa Cruz	3	11	4	39	707,100	761,700	99.17	2,828,400	
Summary		203	648	165	52	695,196	- -	98.73	114,707,501	
Common Interest Development										
October 2013										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Aptos	Santa Cruz	3	5	5	10	499,800	435,000	99.09	2,499,000	
Capitola	Santa Cruz	2	13	7	75	433,285	439,000	100.79	3,033,000	
East Santa Cruz County	Santa Cruz	3	22	6	174	497,500	460,000	95.49	2,985,000	
Rio Del Mar / Seascapes	Santa Cruz	4	32	3	87	368,166	375,000	90.16	1,104,500	
San Lorenzo Valley	Santa Cruz	2	3	2	65	204,000	204,000	100.25	408,000	
Santa Cruz	Santa Cruz	14	45	17	37	451,029	375,000	97.97	7,667,500	
Scotts Valley	Santa Cruz	4	6	1	72	376,000	376,000	103.01	376,000	
Seacliff	Santa Cruz	0	2	2	48	405,000	405,000	102.66	810,000	
Soquel	Santa Cruz	4	9	1	11	355,000	355,000	98.89	355,000	
Watsonville	Santa Cruz	2	7	1	10	200,000	200,000	105.32	200,000	
Summary		38	144	45	63	431,955	- -	98.08	19,438,000	