

Single Family Residential												
November 2008												
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average CDOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume		
Adult Village	Santa Cruz	1	7	0	0	0	0	0	0	0		
Aptos	Santa Cruz	7	51	2	154	221	525,000	525,000	102.45	1,050,000		
Capitola	Santa Cruz	3	29	3	37	37	828,333	755,000	97.34	2,485,000		
East of Highway 17	Santa Cruz	1	3	0	0	0	0	0	0	0		
East Santa Cruz County	Santa Cruz	25	144	17	62	110	626,170	354,900	95.67	10,644,900		
Los Gatos Mtns	Santa Clara	1	9	1	71	71	1,100,000	1,100,000	96.07	1,100,000		
Rio Del Mar / Seascapes	Santa Cruz	10	72	4	48	48	544,000	596,500	96.88	2,176,000		
San Lorenzo Valley	Santa Cruz	20	159	14	96	96	421,785	410,500	97.80	5,905,000		
Santa Cruz	Santa Cruz	45	211	17	114	114	855,744	675,000	95.42	14,547,650		
Scotts Valley	Santa Cruz	11	76	8	96	243	685,000	702,500	95.13	5,480,000		
Seacliff	Santa Cruz	1	8	0	0	0	0	0	0	0		
Soquel	Santa Cruz	8	49	1	13	13	600,000	600,000	91.05	600,000		
Watsonville	Santa Cruz	35	190	23	49	111	337,052	376,000	97.52	7,752,200		
West Santa Cruz County	Santa Cruz	3	26	2	92	106	1,362,500	1,362,500	93.97	2,725,000		
Summary		171	1034	92	77	116	592,019	-nbsp-	96.13	54,465,750		
Common Interest Development												
November 2008												
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average CDOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume		
Aptos	Santa Cruz	3	6	1	81	81	237,953	237,953	100.0	237,953		
Capitola	Santa Cruz	4	15	5	99	149	319,200	302,000	100.55	1,596,000		
East Santa Cruz County	Santa Cruz	4	27	0	0	0	0	0	0	0		
San Lorenzo Valley	Santa Cruz	1	7	1	98	98	382,000	382,000	92.05	382,000		
Santa Cruz	Santa Cruz	12	66	3	35	236	556,333	545,000	92.93	1,669,000		
Scotts Valley	Santa Cruz	2	12	2	86	86	415,000	415,000	98.22	830,000		
Seacliff	Santa Cruz	2	4	0	0	0	0	0	0	0		
Soquel	Santa Cruz	2	9	3	35	35	364,966	365,000	101.53	1,094,900		
Watsonville	Santa Cruz	12	65	11	25	53	278,181	214,900	98.31	3,060,000		
Summary		42	211	26	51	96	341,148	-nbsp-	97.77	8,869,853		