

Single Family Residential									
November 2009									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Adult Village	Santa Cruz	3	15	3	58	241,666	225,000	95.02	725,000
Aptos	Santa Cruz	9	40	3	104	1,075,000	675,000	89.84	3,225,000
Capitola	Santa Cruz	4	23	4	53	600,750	637,000	97.17	2,403,000
East Santa Cruz County	Santa Cruz	16	81	20	166	444,550	317,000	94.62	8,891,011
Los Gatos Mtns	Santa Clara	9	33	4	97	507,000	422,000	99.27	2,028,000
Rio Del Mar / Seascap	Santa Cruz	11	67	10	127	1,095,250	826,000	93.64	10,952,500
San Lorenzo Valley	Santa Cruz	28	119	25	113	393,680	375,000	98.64	9,842,000
Santa Cruz	Santa Cruz	48	157	44	71	717,956	593,750	95.28	31,590,070
Scotts Valley	Santa Cruz	15	83	10	123	875,000	758,500	96.67	8,750,000
Seacliff	Santa Cruz	6	29	2	18	534,000	534,000	94.18	1,068,000
Soquel	Santa Cruz	6	39	6	39	641,875	685,625	97.72	3,851,250
Watsonville	Santa Cruz	15	42	11	101	331,759	340,000	99.39	3,649,350
West Santa Cruz County	Santa Cruz	1	19	1	0	1,000,000	1,000,000	85.11	1,000,000
Summary		171	747	143	100	615,211	-&nbsp;nbsp;nbsp;-	95.62	87,975,181
Common Interest Development									
November 2009									
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Aptos	Santa Cruz	0	7	2	78	456,000	456,000	99.35	912,000
Capitola	Santa Cruz	6	18	0	0	0	0	0	0
Rio Del Mar / Seascap	Santa Cruz	2	21	4	177	537,500	462,500	85.79	2,150,000
San Lorenzo Valley	Santa Cruz	1	8	1	94	310,000	310,000	100.0	310,000
Santa Cruz	Santa Cruz	13	77	10	98	402,580	374,950	95.81	4,025,800
Scotts Valley	Santa Cruz	4	7	1	208	360,000	360,000	97.56	360,000
Soquel	Santa Cruz	1	11	1	345	410,000	410,000	112.33	410,000
Watsonville	Santa Cruz	6	32	8	62	208,243	199,650	98.37	1,665,950
Summary		33	181	27	111	364,212	-&nbsp;nbsp;nbsp;-	94.89	9,833,750