

Single Family Residential										
November 2012										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Adult Village	Santa Cruz	2	7	2	8	240,000	240,000	98.36	480,000	
Aptos	Santa Cruz	7	37	10	43	661,740	525,000	100.68	6,617,400	
Capitola	Santa Cruz	3	14	3	145	1,186,666	1,300,000	91.07	3,560,000	
East Santa Cruz County	Santa Cruz	15	88	17	92	826,992	410,000	94.17	14,058,872	
Los Gatos Mtns	Santa Clara	4	25	5	172	926,610	981,050	95.97	4,633,050	
Rio Del Mar / Seascapes	Santa Cruz	19	50	16	76	915,993	834,500	95.66	14,655,893	
San Lorenzo Valley	Santa Cruz	24	93	31	82	309,360	315,500	99.31	9,590,189	
Santa Cruz	Santa Cruz	29	120	42	49	593,477	556,250	97.99	24,926,035	
Scotts Valley	Santa Cruz	15	59	13	85	641,000	580,000	97.93	8,333,000	
Seacliff	Santa Cruz	3	10	6	64	590,500	614,500	97.34	3,543,000	
Soquel	Santa Cruz	4	40	8	46	640,750	614,000	97.99	5,126,000	
Watsonville	Santa Cruz	10	49	12	17	304,666	285,500	99.66	3,656,000	
West Santa Cruz County	Santa Cruz	3	12	3	61	846,666	665,000	97.69	2,540,000	
Summary		138	604	168	68	605,472	- nbsp;nbsp;-	97.08	101,719,439	
Common Interest Development										
November 2012										
City/Area	County	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Aptos	Santa Cruz	5	11	3	20	386,633	290,000	98.43	1,159,900	
Capitola	Santa Cruz	4	22	3	11	253,333	250,000	100.82	760,000	
East Santa Cruz County	Santa Cruz	2	24	1	22	485,000	485,000	97.01	485,000	
Rio Del Mar / Seascapes	Santa Cruz	4	32	5	180	512,500	435,000	96.77	2,562,500	
San Lorenzo Valley	Santa Cruz	1	2	2	56	240,000	240,000	93.39	480,000	
Santa Cruz	Santa Cruz	9	60	19	80	396,506	390,000	100.45	7,533,618	
Scotts Valley	Santa Cruz	1	3	3	65	339,000	339,000	100.02	1,017,000	
Seacliff	Santa Cruz	1	21	0	0	0	0	.0	0	
Soquel	Santa Cruz	3	7	1	11	380,000	380,000	98.70	380,000	
Watsonville	Santa Cruz	6	13	5	60	207,900	200,500	104.69	1,039,500	
Summary		36	195	42	75	367,083	- nbsp;nbsp;-	99.63	15,417,518	