Quarterly Santa Cruz County Housing Statistics

Q3 2024: Santa Cruz County - Single Family Residential

| | | | | Avg. | Avg. Sale | Median Sale | Median | % LP | Sale | Avg. Home | Avg. Lot | Months of |
|--------------------------|-----|-----------|------|------|-------------|-------------|---------|-------|--------------|-----------|----------|-----------|
| Area | New | Inventory | Sold | DOM | Price | Price | \$/Sqft | Rec'd | Volume | Sq. Ft. | Sq. Ft. | Inventory |
| Adult Village | 5 | 5 | 7 | 15 | \$625,285 | \$605,000 | \$505 | 101% | \$4,377,000 | 1,182 | 4,785 | 2.1 |
| Aptos | 31 | 30 | 19 | 29 | \$1,603,561 | \$1,512,000 | \$728 | 103% | \$30,467,676 | 2,154 | 50,307 | 4.7 |
| Ben Lomond | 27 | 17 | 26 | 20 | \$968,686 | \$939,790 | \$645 | 102% | \$25,185,846 | 1,584 | 84,590 | 2 |
| Boulder Creek | 47 | 40 | 25 | 57 | \$734,632 | \$685,000 | \$549 | 99% | \$18,365,800 | 1,356 | 44,749 | 4.8 |
| Brookdale | 7 | 6 | 4 | 20 | \$1,308,500 | \$1,042,000 | \$631 | 99% | \$5,234,000 | 1,862 | 232,327 | 4.5 |
| Capitola | 24 | 13 | 10 | 25 | \$1,991,000 | \$1,775,000 | \$1,237 | 102% | \$19,910,000 | 1,536 | 5,168 | 3.9 |
| Corralitos | 12 | 10 | 8 | 48 | \$1,228,718 | \$1,043,000 | \$621 | 98% | \$9,829,750 | 2,061 | 635,268 | 3.8 |
| Davenport | 0 | 0 | 0 | | | | | | | | | |
| Felton | 23 | 20 | 11 | 29 | \$922,636 | \$955,000 | \$633 | 99% | \$10,149,000 | 1,584 | 24,097 | 5.5 |
| La Selva Beach | 17 | 15 | 7 | 37 | \$2,210,285 | \$1,577,000 | \$1,153 | 98% | \$15,472,000 | 1,553 | 23,366 | 6.4 |
| Scotts Valley | 34 | 17 | 24 | 27 | \$1,554,791 | \$1,425,000 | \$701 | 100% | \$37,315,000 | 2,263 | 19,658 | 2.1 |
| Seacliff | 9 | 4 | 9 | 33 | \$1,493,222 | \$1,350,000 | \$1,073 | 100% | \$13,439,000 | 1,313 | 4,172 | 1.3 |
| Soquel | 25 | 13 | 16 | 25 | \$2,017,687 | \$1,752,500 | \$777 | 104% | \$32,283,000 | 2,640 | 166,647 | 2.4 |
| Watsonville | 15 | 7 | 9 | 9 | \$810,222 | \$829,000 | \$547 | 103% | \$7,292,000 | 1,599 | 7,478 | 2.3 |
| Empire Grade Road | 5 | 6 | 4 | 39 | \$1,076,250 | \$1,100,000 | \$523 | 97% | \$4,305,000 | 1,865 | 75,544 | 4.5 |
| Bonny Doon Central | 2 | 0 | 4 | 31 | \$1,170,375 | \$1,212,000 | \$650 | 99% | \$4,681,500 | 1,853 | 103,052 | 0 |
| College Road | 2 | 1 | 0 | | | | | | | | | |
| Rio Del Mar/Seascape | 41 | 30 | 30 | 44 | \$1,948,274 | \$1,642,500 | \$965 | 100% | \$58,448,238 | 1,865 | 6,215 | 3 |
| Live Oak | 38 | 25 | 32 | 25 | \$1,980,227 | \$1,497,500 | \$957 | 99% | \$63,367,267 | 1,820 | 6,918 | 2.3 |
| East Santa Cruz | 34 | 23 | 27 | 30 | \$1,349,585 | \$1,355,000 | \$1,065 | 101% | \$36,438,800 | 1,391 | 5,717 | 2.6 |
| Lompico-Zayante | 11 | 8 | 14 | 48 | \$722,335 | \$644,500 | \$679 | 100% | \$10,112,700 | 1,087 | 91,781 | 1.7 |
| Los Gatos Mountains | 35 | 31 | 11 | 49 | \$1,235,454 | \$1,300,000 | \$592 | 94% | \$13,590,000 | 2,064 | 195,014 | 8.5 |
| Larkin Valley | 12 | 7 | 6 | 19 | \$1,609,698 | \$1,400,000 | \$760 | 96% | \$9,658,190 | 2,134 | 132,386 | 3.5 |
| Scotts Valley North | 17 | 14 | 9 | 29 | \$1,407,160 | \$1,285,000 | \$683 | 94% | \$12,664,444 | 2,221 | 189,873 | 4.7 |
| West Santa Cruz | 43 | 21 | 32 | 34 | \$1,875,144 | \$1,790,000 | \$1,182 | 101% | \$60,004,630 | 1,679 | 7,241 | 2 |
| Scotts Valley South | 22 | 11 | 13 | 28 | \$2,054,054 | \$2,055,000 | \$807 | 100% | \$26,702,711 | 2,687 | 29,775 | 2.5 |
| Other Area | 1 | 0 | 1 | 13 | \$729,000 | \$729,000 | \$1,215 | 104% | \$729,000 | 600 | 224,421 | 0 |
| Amesti/Green Valley Road | 11 | 11 | 7 | 22 | \$846,714 | \$817,000 | \$601 | 102% | \$5,927,000 | 1,501 | 47,717 | 4.7 |

| Q3 2024: Santa Cruz County - Common Interest Development | | | | | | | | | | | | |
|--|-----|-----------|------|-------------|--------------------|----------------------|-------------------|---------------|----------------|----------------------|---------------------|---------------------|
| Area | New | Inventory | Sold | Avg. DOM | Avg. Sale Price | Median Sale Price | Median \$/Sqft | % LP Rec'd | Sale Volume | Avg. Home Sq. Ft. | Avg. Lot Sq. Ft. | Months of Inventory |
| Aptos | 7 | 1 | 3 | 8 | \$757,666 | \$735,000 | \$634 | 99% | \$2,273,000 | 1,174 | 980 | 1 |
| Boulder Creek | 4 | 6 | 4 | 54 | \$478,750 | \$462,500 | \$537 | 98% | \$1,915,000 | 901 | 741 | 4.5 |
| Capitola | 14 | 10 | 9 | 35 | \$704,888 | \$625,000 | \$762 | 100% | \$6,344,000 | 883 | 665 | 3.3 |
| La Selva Beach | 10 | 17 | 5 | 122 | \$876,000 | \$940,000 | \$766 | 97% | \$4,380,000 | 1,180 | 1,612 | 10.2 |
| Scotts Valley | 13 | 4 | 15 | 27 | \$923,666 | \$919,000 | \$630 | 100% | \$13,855,000 | 1,481 | 1,152 | 0.8 |
| Seacliff | 4 | 4 | 3 | 86 | \$731,666 | \$710,000 | \$841 | 99% | \$2,195,000 | 844 | 1,801 | 4 |
| Soquel | 7 | 8 | 3 | 18 | \$886,000 | \$900,000 | \$649 | 102% | \$2,658,000 | 1,378 | 1,677 | 8 |
| Watsonville | 15 | 8 | 7 | 15 | \$529,142 | \$545,000 | \$464 | 99% | \$3,704,000 | 1,098 | 987 | 3.4 |
| Rio Del Mar/Seascape | 16 | 20 | 11 | 71 | \$1,173,272 | \$1,200,000 | \$715 | 95% | \$12,906,000 | 1,463 | 1,220 | 5.5 |
| Live Oak | 19 | 11 | 8 | 27 | \$785,512 | \$815,000 | \$697 | 101% | \$6,284,097 | 1,174 | 878 | 4.1 |
| East Santa Cruz | 2 | 3 | 2 | 28 | \$983,500 | \$983,500 | \$1,006 | 96% | \$1,967,000 | 1,182 | 1,742 | 4.5 |
| Scotts Valley North | 1 | 0 | 1 | 49 | \$1,050,000 | \$1,050,000 | \$487 | 95% | \$1,050,000 | 2,158 | 1,694 | 0 |
| West Santa Cruz | 15 | 10 | 12 | 25 | \$953,299 | \$844,500 | \$830 | 99% | \$11,439,597 | 1,178 | 1,035 | 2.5 |
| Other Area | 1 | 0 | 1 | 0 | \$350,000 | \$350,000 | \$333 | 100% | \$350,000 | 1,052 | | 0 |
| Amesti/Green Valley Road | 0 | 0 | 1 | 0 | \$750,000 | \$750,000 | \$457 | 107% | \$750,000 | 1,641 | 1,263 | 0 |

Amesti/Green Valley Road | 0 | 0 | 1 | 0 | \$750,000 |

Data provided by MLS Listings, Inc. and submitted by the Santa Cruz County Association of REALTORS®