



Monday, October 4, 2021

Vacant Land "How To": Happening Wed., Oct 6!

A panel discussion on buying, selling, financing and developing vacant land lots. Speakers: Tim Huxley, Room Real Estate - Dave Deteso, US Bank Home Mortgage - Paul Burrowes, David Lyng Real Estate - Donner Land & Homes, Inc. - John Swift, Swift Consulting Services. *Sponsored by: Jim Black, All Cal Financial.* [Register online](#)

REImagine Virtual Conference & Expo Starts Tomorrow!

Virtual Tour Meeting

Join us for this week's Virtual Tour meeting to promote a listing, hear about what's on the market and what's coming up and share wants/needs.

**Thursday, Oct. 7
at 9 am.** RSVP [here](#).

2021 Real Estate in a Digital Age report

NAR recently released their 2021 Real Estate in a Digital Age report. The report takes a look at how technology is used in the home search, by real estate firms, and by REALTOR® members, and how social media and other trends are shaping real estate moving forward. [Read the report](#)



[How to be Fair in](#)

[Continuing](#)

Join our live stream event and learn about: Fair Housing – Beyond the Obvious, The Intersection Between DEI (Diversity, Equity, Inclusion) and Fair Housing, Advancing Homeownership in Underserved Communities

Free to attend! [Register here](#)

New Client Marketing Tool from C.A.R.

To bring information and homebuying knowledge to the Hispanic and Latino communities, C.A.R. launched a campaign to explain the homebuying process, debunk common myths and show the importance of working with a California REALTOR®. One of the goals of this campaign is to close the wealth gap in the state through building equity. Visit the [campaign website](#) for marketing pieces by channel.

45 Hour Continuing education training with Duane Gomer, Inc. is scheduled for Tuesday, October 12, 10 AM - 1 PM. The program will cover Mandatory Courses, Consumer Protection & Consumer Service Courses and All students will receive 15 hours for Property Management Success and 12 hours for Mortgage Lending for the Real Estate Professionals. [Register](#)

5 Important Real Estate Trends that will Shape Your Business

Go inside the hottest real estate trends and learn how to capitalize on them as you shape your business in 2022. This rapid fire strategy session is hosted by Kaplan's Toby Schifsky, Inman's Laura Monroe, and features guest Coach Jeff Lobb. Webinar date: Tues, October 5 at 11 AM. [Register](#),

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