



SCCAR eScoop – Monday, November 29

Virtual Tour Meeting - December 2, 2021

Join us for this week's Virtual Tour meeting to promote a listing, hear about what's on the market and what's coming up, share wants/needs and see some friendly faces! **This week's speaker is SCCAR GAD's, Victor Gomez discussing the Vacant Home Tax.** [RSVP](#)

Final Training Class on the NEW RPA this Wednesday

C.A.R.'s RPA (Residential Purchase Agreement) is getting a complete makeover. Make sure you are well versed on the new changes coming December 2021. SCCAR is offering it's final, final training session before its release this **Wednesday, December 1**, 9 am - 12 pm. [Please register here.](#) The class will be held via Zoom and instructed by Renee Mello, Keller Williams Realty.

WCR 2022 Installation Happening this Thursday!

You are invited! Come join us to say thank you to our 2021 leaders and welcome the 2022 Women's Council of Realtor's Santa Cruz Leadership Team. The festivities will include live music by Matt Masih and the Messengers. The local band featured on Off the Lip Radio Show. There will be an auction and raffle to raise money for our fellow REALTOR® and Women's Council member [Leslie Cruz](#). This young bright real estate star has been diagnosed with breast cancer. Event date: Thursday, December 2 at Seascape. [Get your tickets!](#)

Fundraiser to Help Leslie Cruz

REALTOR® and wife who was recently diagnosed in October with Stage 2 Triple Negative Breast Cancer. Funds donated will help alleviate the financial hardship that comes with such a diagnosis. Please [share](#) and donate what you can.



Ethics Course Required by End of 2021

NAR requires that you take a Code of Ethics course of at least 2.5 hours every three years in order to maintain membership. The Ethics cycle is quickly approaching and finishes at the end of 2021. C.A.R. had made this course FREE to all C.A.R. members. To check if you are required to take this course click [here](#). To claim your free course click [here](#).

Pending Home Sales Jump 7.5% in October

Pending home sales increased in October, rebounding after a decline the month prior, according to the National Association of Realtors®. Contract activity rose month-over-month in each of the four major U.S. regions. On a year-over-year basis, however, transactions were split, as two regions reported drops and two others posted gains. [Read more](#)

Tiny Homes Community Meetings in December

Santa Cruz County will be hosting three community meetings to discuss creating regulations for “tiny homes”. Join the conversation [December 1](#), [December 7](#) or [December 9](#). All meetings are held virtually from 6 – 7:30 PM. [Learn more](#)

Listing Summit 2022

The Listing Summit 2022, hosted by the Paperless Agent, is a full day of training, strategies and tactics from top real estate marketing, listing, and business experts—and advice from some top agents using cutting edge techniques. Event date: January 25, 2022. [Get your discounted tickets today!](#)

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