



SCCAR eScoop – Monday, January 31, 2022

Navigating a Multi Offer Market...Still

Hear from a panel of seasoned agents on navigating this highly competitive multi offer market. Speakers, Spencer Hays, eXp Realty, Joell Mower, David Lyng Real Estate, Tony Melo, Aldina Real Estate, Inc. and Liz Kroft, Sol Property Advisors. Event date: Wednesday, February 23, 9:30 - 11 AM. [Register](#)

Virtual Legislative Day - Registration Open

The need for REALTORS® to engage with state legislators is greater than ever. That's why C.A.R. is hosting TWO Legislative Days – a fully virtual event on March 2, and an in-person event in Sacramento on April 27. You can register now for free for the virtual event. More information on the in-person event will be available soon. [More info & register](#)

Want to know more about eKEY Professional?

eKEY Pro enables you to view and search detailed listing information stored on the smartphone, search and view a list of agents in your MLS, and easily view listings that match the criteria for each of your buyers. Training date: Tuesday, February 22 at 8:30 AM. [Register](#)

Tiny Home Regulations Update Meeting

The County of Santa Cruz is hosting a virtual Planning Commission study session regarding tiny

homes on Wednesday, February 9 at 9:30 am. Participants may connect via ZOOM or via phone. Please visit the [Planning Department Home Page](#) one week prior to the hearing date for the meeting link and phone number.



2022 New Real Estate Laws

There were many new bills signed into law last year that affect the real estate industry. Nearly 30 such laws have gone or will go into effect over the next year. Click [here](#) for a summary of some of the most significant of those new laws. For a complete list and summary of every new law affecting real estate, see here: <https://www.car.org/login?returnUrl=%2Flegal%2FRecent-Legal-Developments%2F2022-New-Laws>

Preparing a Home to Sell vs. Renovating for Max Profit

In this webinar from Revive, we'll be discussing the major differences between preparing a home to sell and renovating for maximum profit and how the difference between these two things will drastically impact your bottom line. February 17 at 10 AM (free). [Register](#)

Copyright © 2022 Santa Cruz County Association of REALTORS®, All rights reserved.

Want to change how you receive these emails?
You can [update your preferences](#) or [unsubscribe from this list](#).