



## SCCAR eScoop – Tuesday, February 15, 2022

SCCAR office closed Monday, February 21, 2022 in observance of Presidents Day.  
We will resume normal business hours the following day.

### Learn Best Practices at Managing Multiple Offers

**Happening next week!** Our panel of top listing agents will share insights into various methods, unique perspectives, and review best practices at managing a multiple offer situation for their sellers. Speakers, Spencer Hays, eXp Realty, Joell Mower, David Lyng Real Estate, Tony Melo, Aldina Real Estate, Inc. and Liz Kroft, Sol Property Advisors. **Event date: Wednesday, February 23, 9:30 - 11 AM.** [Register](#)

### Legal Hotline App

The C.A.R. Legal Hotline App, a free member benefit, will connect members to C.A.R. Legal and give them a quicker, more user friendly experience while in the field. The Legal Hotline App includes information from the C.A.R. website, information on new and revised Standard Forms, webinar videos, quick access to zipForm® mobile, direct dialing capabilities: to the Legal Hotline, Customer Service, the Finance Helpline, the Ombudsman Hotline and Outreach Request.

[Download here](#)

### California Housing Affordability Improves in Q4 2021

A tempering of home price growth combined with a solid increase in household incomes improved the affordability outlook for Californians in the fourth quarter of 2021, C.A.R. reported. [Read more](#)

This workshop will teach you how to spend less time with your keyboard and more time with your clients. You will learn to set up automated market inventory and activity reports for fast delivery to your mobile device, keeping you in touch with current market conditions even when you're on the road with clients. Webinar date: Friday, February 25, 10 - 11 AM. [Register](#) (free)



## Self-Employment Taxes Made Easy

Get real-time quarterly tax estimates, and let Hurdlr Premium automatically track your income, expenses, and tax deductions. This highly rated app is now FREE for all C.A.R. members! [Learn more](#)

## Virtual Legislative Day 2022

Legislative Day is an opportunity for REALTORS® from across California to participate in meetings with their state legislators to discuss the issues that affect the real estate industry the most. Attending Legislative Day is not only a great investment in your business, but it will also provide you with an opportunity to hear from the state's most dynamic political leaders and the leadership of your state association. [Register for free](#)

Copyright © 2022 Santa Cruz County Association of REALTORS®, All rights reserved.

Want to change how you receive these emails?  
You can [update your preferences](#) or [unsubscribe from this list](#).