



Monday, June 7, 2021

Learn Why Professionalism & Success go Hand in Hand

Our panel of experts will discuss how performing with professionalism, integrity and accountability contributes to your success as a REALTOR®. Topics will include ethics, open houses with COVID, etiquette, market proficiency, accountability and client relations. Event date: Friday, June 18, 9:30 -11 AM. [Register](#)

New RPA Training Begins in August - Why Wait to Sign up?

Training for the NEW California Residential Purchase Agreement (RPA) starts August 19, 2021. Why wait to reserve your spot? Not available that day? No problem - there are a range of class date to choose from. [Reserve your spot!](#)

Virtual Tour Meeting This Thursday

Join us this week to promote a listing on the open house or virtual tour sheet, hear about what's on the market and what's coming up, share wants/needs and see some friendly faces!

Thursday, June 10 at 9 am via Zoom. [RSVP](#)

**Meetings held every*

Thursday at 9 am.



Wildfire Preparedness:
Understanding

Affordable Housing
Programs in SC County

With the wildfire season underway in California, it is critical homeowners protect themselves and their property with the appropriate home insurance. Join C.A.R. and David Stasie, Co-founder/Co-CEO of Young Alfred, to help prepare your clients who are buying or renting a home in a high fire risk area navigate the home insurance process. [Wed., June 9 at 10 am.](#)

Save 40% on June 9th on CE Training!

Save 40% on all Exam Prep, Pre-Licensing, Post-Licensing, and Continuing Education on June 9th by visiting, sccar.theceshop.com and use the promo code FRESH to save 40% on your online real estate courses. [Click here to view classes](#)

The fifth session in our Santa Cruz County Pro (SCCP) series will discuss County and City home buying programs offered, program availability and qualification and rental assistant programs. Class can be taken independent of series. Date: Friday, June 25 at 9:30 am via Zoom. [Register](#)

Getting Started with Realtor Property Resource®

In this 45-minute webinar, you'll learn some RPR basics such as generating CMAs, prospect neighborhoods and more. RPR is a NAR member benefit and is included in your annual dues to the National Association of REALTORS®, so there is nothing to buy. No subscription fees, no renewals. Date: [Wed., June 9 at 9 am.](#)