

Raising Your Commercial IQ Webinar Series

Increase your knowledge and ability to analyze, list and sell commercial real estate by participating in the Commercial IQ Webinar series.

Note: This is a completely different Webinar series than the Investit Pro & Express Training Webinar

Presented by Neil Osborne.

Neil was selected by the National Association of Realtors commercial division to present at the 2008 annual convention and has been selected again to presented in San Diego this year.

How to Value Income Properties

Learn how to analyze and value income properties using cap rates and other financial measures used to value income properties.

Develop an in-depth understanding of the basic financial measures, such as the Cap Rate, used to evaluate and determine the value of rental apartment buildings and commercial properties.

How to carry out in-depth analysis of Income Expense Statements and re-do the financial statements so that they more realistically reflect the financial performance of the building.

Part 1. January 28 2010 11 am PST 2 Pm EST 1 hour & 15 minutes

Part 2. January 29 2010 11 am PST 2 Pm EST 1 hour & 15 minutes

Real Estate Investment & Lease Analysis

How to value, list and sell an income property during these challenging times using long term real estate investment analysis techniques including buy versus lease analysis and creative financing.

How to analyze, structure and compare leases from a landlord and tenant perspective

Part 1. Feb 1 2010 11 am PST 2 Pm EST 1 hour & 15 minutes

Part 2. Feb 2 2010 11 am PST 2 Pm EST 1 hour & 15 minutes

Development Analysis and Valuing Land

How to analyze development sites, determine land values and profit potential, and factors that influence land values. Site assembly and negotiating strategies.

What numbers really count when analyzing real estate? ...and what are the implications for helping you list, evaluate and sell investment properties and development sites.

Part 1. Feb 4 2010 11 am PST 2 Pm EST 1 hour & 15 minutes

Part 2. Feb 5 2010 11 am PST 2 Pm EST 1 hour & 15 minutes

Price: Each Webinar is \$35. Attend all three Webinars for \$85.

Includes comprehensive workshop manuals.

Registration & Payment Call 604-878-1828 or e-mail contact information to commercial@investit.ca