

# GOAL \* PLAN \* SUCCESS



## REALTOR® Career Progression

Wednesday, July 20, 2022

4 - 6 PM at Aptos St. BBQ

8059 Aptos St., Aptos

### Round Table Topics for New Agents!

★ **Identifying Opportunities**  
*Elaine Della-Santina, Keller Williams*

★ **Building Your Database**  
*Nick Bailey, Bailey Properties*

★ **Networking**  
*Brett Gotcher, eXp Realty*

★ **Open Houses**  
*Pete Eubank, Room Real Estate*

★ **Listing Appointments**  
*Sheimeka Fox, eXp Realty*

★ **Investing in Yourself**  
*Jim Black, All Cal Financial*

This event is free! A one drink minimum is encouraged to help support the local business.

### 2022 Schedule of Events

**September 21**  
Wealth Management

**November 16**  
Rising Movers & Shakers!  
MREP Honors Awarded



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