

Early Bird Special! **\$89** for Entire Series (until 1/31/22)

## Santa Cruz County Pro

An advanced educational series for Santa Cruz County REALTORS®

Santa Cruz County Pro is designed to provide REALTORS® with knowledge and information to better assist their clients in buying and selling real estate in Santa Cruz County. Upon completion of this series you will have obtained advanced skills about the workings and nature of Santa Cruz County communities and earned your SCCP Certificate!

## What Attendees Are Saying...

"Wow what a great series! I recommend this series for any part-time or full time Realtor. Great topics and lovely teachers! *Sheila Feddema, Broker, REALTOR*®

- "Well organized. Wonderfully informative. Well worth the time." - *Mike Young, REALTOR®, Broker Associate, MBA, SFR, CDPE, HAFA* 

- "The SCCP series of educational courses for REALTORS® has been fantastic this year! I have learned so many new things about Santa Cruz County!" *Ruth Bates, REALTOR®, Broker Associate & MBA* 



**Course 1:** February 18 - History & Culture

- Course 2: March 18, 9:30 AM Legislative Briefing
- Course 3: April 22, 9:30 AM All About ADU's
- Course 4: May 20, 9:30 AM Land Use
- Course 5: June 17, 9:30 AM Affordable Housing
- Course 6: August 19, 9:30 AM City & County Schools
- Course 7: September 16, 9:30 AM Coastal Commission
- Course 8: October 21, 9:30 AM Geology, Biology & Climate
- Course 9: November 18, 9:30 AM Upcoming County Projects

\*Seven of the nine classes need to be completed to earn your certification. Order of classes is subject to change.

## Pricing: After 1/31/2022 is \$159 Individual classes are \$20 each

SCCP

Presented by the SCCAR Education Committee